



IBM CognosBI and Planning Services for a Large Enterprise



A well-defined approach by TalentPace helped customer witnessing optimal success in critical facets of sales and distribution.

Customer Profile

Customer is a successful, privately owned distributor with a respected name and a proven track record in partnering installers and integrators. Since its formation in 1917, customer has become a leading distributor of cabling infrastructure, networking and physical security products. Through dedication to customer service, providing a comprehensive and complementary product range and by remaining at the forefront of technical innovation.

Business Scenario

- A successful and a privately owned cabling infrastructure, networking and physical security products distributor, need to automate the complete distribution facets.
- The spreadsheet system, used to budget business activities, was becoming complex and unwieldy with rapid business growth over the last few years Customer is in real need to replace a complex spreadsheet system, improve time-consuming budgeting and forecasting processes, compare actuals against budgets at various levels and save time for end-users through automatic system updates.

Solution Delivered

- An initial workshop session to identify key requirements of the project, followed by close collaboration with customer enabled team to deliver proper solution to handle business challenges of customer.
- Provided robust, scalable and secured architecture and also developed the entire system in quick turnaround time.

Database Administration and Management services include administration tasks that are required for the physical database organization.

- Produced sales budgets and forecasts, and consolidated balance sheets, profit and loss, and cash flow statements.

Business Benefits

- The implementation of IBM Cognos Express has been split into three phases; phase one (sales forecasting and budgeting) phase two, (cost forecasting and budgeting) and the third and final phase, company financial consolidations.
- In the space of just four months TalentPace have implemented a complete budgeting and forecasting solution, enabling them to plan and analyze their business more effectively.
- The solution provides a single version of the truth, fast time to value through quick implementation, ease of use, and provides remote access to more accurate and detailed information than before.

Technologies

- IBM® Cognos® Business Intelligence
- IBM Cognos TM1®



TalentPace commitment and ability in delivering consistent and sustainable always impress me. I appreciate their willingness to go the extra mile to ensure customer satisfaction. Their domain knowledge, technical expertise and track record of solving complex business problems, enables them to add value to every solution.

Sundar

Chief Executive Officer
Kantipur

About TalentPace

TalentPace is a leading new generation information technology and global consulting services company delivering IT enabled solutions to the customers from across the geographies. Deep industry experience combined with customer centric approach makes TalentPace a remarkable partner in successful business outcomes. Our strong commitment and demonstrable capabilities TalentPace always delivered measurable and sustainable services to our customers. For more information, please visit www.talentpace.com or write to us at info@talentpace.com

DO BUSINESS BETTER

CONSULTING | SYSTEM INTEGRATION | BUSINESS PROCESS SERVICES